

MEMORANDUM TO COUNCIL

From: Lisa M. Wight and the Professional Standards (Real Estate) Committee				
Date : January 31, 2023				
Subject: Professional Standards (Real Estate) 5.2 Personal Property Standard				
For: Approval [☐ Introduction X	Information \square		
DATE	Council	Introduction		
January 31, 2023				
	Council	Approval		

Recommendation/Motion:

This is the introduction to Council of revised standard 5.2 - Personal Property – by the Professional Standards (Real Estate) Committee. This standard will be concurrently sent to the Equity Committee for review and comment in accordance with the Society's Equity Lens Application in Policy Development guideline. Following introduction to Council, the standard will be circulated to the membership for review and consultation. The RESC will review any comments received by members and the Equity Committee, and then present the final form, amended if necessary, to Council for approval. An equity lens was applied while revising this standard.

Executive Summary:

One of the Committee's mandates is to review and update existing standards as appropriate and necessary so that they align with current practice. After annual review, the Committee determined that the current standard, approved by Council on February 28, 2014, required updating to align with current practice and legislation.

Exhibit:

Revised Standard 5.2 – Personal Property - with rationale for the revisions.

A lawyer must consider the possibility of other security instruments, statutory liens, or deemed trusts affecting the personal property.

A lawyer who represents a lender where the collateral includes personal property must consider registering a notice in the land registry to protect perfection of the security interest in the event the personal property becomes a fixture.⁷

FOOTNOTES

- 1. Personal Property Security Act, S.N.S. 1995-96, c. 13.
- Personal Property Security Act, S.N.S.
 1995-96, c. 13, s.31 & Creditors Relief Act, R.S.N.S. 1989, c.112, s.2B(6).
- See Personal Property Security Act_ General Regulations, N.S. Reg. 129/97 for the definition of "serial numbered goods."
- 4. Personal Property Security Act, S.N.S. 1995-96, c. 13, s.2(1)(m) defines "debtor" to include owners, obligors and transferees in various circumstances. Therefore the buyer and seller should both be searched in purchase and sale transactions, and the owner should be searched in refinancing transactions.
- 5. R. Wright, "Certifying the Uncertifiable -

A lawyer must consider the possibility of other security instruments, statutory liens, or deemed trusts that may affect the personal property.⁶

A lawyer who represents a lender where the collateral includes personal property must consider registering a notice in the land registry to protect perfection of the security interest in the event the personal property may be, or to the lawyer's knowledge may become, a fixture.⁷

A lawyer for the purchaser of a mobile home should inform the relevant municipal official or Property Valuation Services Corporation of the transfer.

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- Chattels" (1993) 5. *The Claims Wise Bulletin* No. 29 at 2.
- 6. These may arise, for example, under the *Income Tax Act*, R.S.C. 1985, c.1 (5th Supp.), *Excise Tax Act*, R.S.C. 1985, c.E-15, the *Bank Act*, S.C. 1991, c.46, s.427, municipal liens and liens in foreign jurisdictions. While these will not apply to personal property in most residential transactions, the lawyer should have regard to these kinds of charges when considering transactions involving personal property.
- 7. Personal Property Security Act, S.N.S. 1995-96, c. 13, ss. 37 and 50; Registry Act, R.S.N.S. 1989, c. 392, ss. 1A(1) and 18A; Land Registration Act, S.N.S. 2001, c. 6, s. 59.

PRACTICE NOTES

The potential for personal property to become a fixture will often affect security interests in mobile homes, modular homes, furnaces and water heaters, for example. Typical lenders' instructions on mobile home and modular home transactions vary, and often include express instructions not to register the security in the land registry. It is recommended that lawyers review the lenders' instructions in each case to determine the extent of their

- various circumstances. Therefore the buyer and seller should both be searched in purchase and sale transactions, and the owner should be searched in refinancing transactions. See Section 20 of the PPRS regulations, supra, which sets out the naming requirements for registration. See also referenced materials:
- https://www.lians.ca/news/lianswers/whats-name-ppsa-registration-name-requirements
 https://www.lians.ca/news/lianswers/caught-middle-ppsa-registration-name-requirements
- 5. R. Wright, "Certifying the Uncertifiable Chattels" (1993) 5. *The Claims Wise Bulletin* No. 29 at 2.
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obligations.

ADDITIONAL RESOURCES

Manufactured Home Transfer Form: <u>Bridgewater (PVSC)</u>

Manufactured Home Transfer Form: <u>Dartmouth (PVSC)</u>

Manufactured Home Transfer Form: <u>Port</u> Hawkesbury (PVSC)

Manufactured Home Transfer Form: <u>Truro</u> (PVSC)

MacLean KC, Ian H. / "Personal Property Security Act and Regulations as they apply to mobile homes: Some basic principles" (April 2014)

Approved by Council on February 28, 2014

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A lawyer should always search by name, and variants thereof, as well as (where applicable) by serial number. *Rizzatto (Re)*, 2020 NSSC 63

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